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## 2020 STEAM Education Professional Development Pricing

### Professional Development Membership Features Comparison Chart

All prices below are applicable for a 1 year membership. Price shown as USD

<table>
<thead>
<tr>
<th>STEAM Education Subscription Tiers</th>
<th>Annual Subscription Fees inclusive of lower tiers!</th>
<th>Intro to Steam - Theory Chapters 1-9</th>
<th>How To Program Planning Guide – Admin Chapters 10-18</th>
<th>Training Practicum &amp; Examples Chapters 19-28</th>
<th>Educator Annual License Lesson Plan Bank</th>
<th>STEAM Curriculum Writer’s Certification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tier 1</td>
<td>$10</td>
<td>✓</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Tier 2</td>
<td>$75</td>
<td>✓</td>
<td>✓</td>
<td>✗</td>
<td>✗</td>
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<tr>
<td>Tier 3</td>
<td>$125</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✗</td>
<td>✗</td>
</tr>
<tr>
<td>Tier 4*</td>
<td>$250 1st yr w/ training then $125/yr for license</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✗</td>
</tr>
<tr>
<td>Tier 5</td>
<td>$500</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>

*Tier 4 ONLY has group pricing if educators are from the same program. More than 10 = 10% discount, more than 25 = 20% discount, more than 50 = 25% discount.

*Prices are based on the number of training packages purchased at time of payment. A minimum of Tier 4 or Tier 5 is required for 90% of Staff Training for Program Certification.

**Tiers 1 to 4 has a 1/2 price rate for educators formally working for US tribal schools/colleges or any public school in Puerto Rico – option available for 3rd world country educators, please inquire with global@steamedu.com.

Attendees who purchase a Tier 1, 2, 3 or 4 “training only” level have a window of time after the training to add the certification option at the additional pro-rated amount.

### Annual Membership Level*

| Program Certification Portfolio Review 1 per school | $5000 each year |
| Virtual Presentations – keynotes & workshops | $1000 minimum additional $500/hour |
| Virtual Support for Staff Off-site Days 3 days recommended for Program Cert | $250 ea. 1 hr meeting / 1 per grade level |
| Consultation Calls with STEAM CEO | $150 ea. ½ hr meeting OR $250 ea. 1hr meeting |

*Prices are based on the number of training packages purchased at time of payment. A minimum of Tier 4 or Tier 5 is required for 90% of Staff Training for Program Certification.

**Tiers 1 to 4 has a 1/2 price rate for educators formally working for US tribal schools/colleges or any public school in Puerto Rico – option available for 3rd world country educators, please inquire with global@steamedu.com.

Attendees who purchase a Tier 1, 2, 3 or 4 “training only” level have a window of time after the training to add the certification option at the additional pro-rated amount.
Further information and purchase options for all STEAM Professional Development options can be found online at www.steamedu.com/store.

2019 STEAM Education Professional Development Overview

STEAM is a framework for teaching FUNCTIONal Literacy that is based on natural ways of learning. It is customizable for all types of educators and students.

The versatility of the framework allows for successful implementation in many environments, including:
- Public and private classes, Pre-Kindergarten through 12th Grade
- College Courses for Pre-Service Educators
- Before and After-school Programs
- Camps
- Museums
- Rehabilitation and Dementia Support Centers

STEAM is adaptable, benchmarked and easily reinforces the standards in unique and engaging ways. STEAM ties the subjects to each other in an interdisciplinary approach that also integrates well to the business and professional world. The focus on life-long career and life-readiness frames an approach to educating and learning that is adaptable to the rapidly changing and increasingly global society in which we live.

What packages are offered for STEAM Education?

STEAM Education offers the following training scenarios for STEAM training and STEAM certification through 5 tiered levels of professional development:
- Individual Educator Certification: Virtual Training
- Staff Educator Certification: Virtual Training
- Program Certification

General STEAM Professional Development (PD) Details

General Educator PD Training includes:
- Virtual Training - Theory and Reasoning
  - Introduction to the STEAM framework
  - Review of epistemology and pedagogy of STEM/STEAM
  - Learn about the commons of the subjects
  - Class management tactics – behavioral & interdisciplinary
  - Meeting extensions for all types of learners
  - Review of previous examples of STEAM projects and programs
  - Developing Curriculum Maps

All of the above list is included for Tiers 3, 4 & 5 and with partial inclusion for Tiers 1 & 2
- Virtual Training - Practicum & Plan Creation
  - Reasoning for and how to create STEAM Teams for educators and students
  - Examples of STEAM themes & interdisciplinary PBL projects – hands-on
  - Program sustainability considerations and tactics
  - Partnerships, sponsorships and grants advice
  - Community Outreach structure and STEAM school events
  - Lesson plan creation/expansion based on benchmarks

Optional Personalized Virtual Training is available.
**Individual Educator Certification Trainings**

We offer virtual professional development for educators to learn how to implement the STEAM framework at their convenience. The primary clients for our individual professional development are administrators, individual or small groups of educators, museum curators, camp directors and home-school coordinators.

The Professional Development package towards certification provides educators with an introduction to STEAM theory and a guide to easy and successful set-up for programs and classroom environments. This training will also guide you through creating personalized STEAM lesson plans and student portfolios. Our Professional Development (Tier 3, 4 & 5 Membership) levels allow educators to become trained in STEAM theory, development and practicum through our full set of training videos (about 7 1/2 hours total runtime) with transcripts, program documents, and one-year access to our STEAM Lesson Plan Bank.

Tier 5 Membership is intended for those who wish to receive certification as a STEAM Certified Educator. This level includes all of the access to materials in Tiers 3 & 4 as well as additional assistance in writing and submitting a custom STEAM lesson plan. **Successful completion of this level and vetted approval of your lesson plan(s) will result in certification as a Certified STEAM Educator.**

**Staff Educator Certification: Virtual Training**

Staff Educator Certification offers a full teaching staff an introduction to STEAM and allows specialized customization to best fit their needs. The training includes an introduction to STEAM theory, program and classroom establishment, as well as assistance in creating personalized STEAM lesson plans and student portfolios. This contract provides a discounted rate based on the number of educators in your group. All staff members will receive online accounts to complete their video supported virtual training based on the membership level purchased by the program.

**Replacing staff:** Replacement staff will be counted as new people in our system. All replacements for staff already put in the system (but who have not yet accessed the materials) will be $25 USD per person to process.

**Program Certification**

We offer a transition support STEAM Program Certification to implement the paradigm shift to become a STEAM school as a supplement to a STEAM certified staff. It generally takes 3-5 years to transition a school program to fully adopt and use this new paradigm. The first year of a school’s transition is key to building the foundation and some schools prefer more support during that time.

We now offer a fully virtual Program Certification package. However, most of our programs have traditionally chosen to bring the STEAM Education staff on-site for the benefit of customized professional development, as well as curricular help and support. While we highly recommend on-site visits, they are no longer required for Program Certification. The virtual Program Certification package is available for programs who are unable to accommodate on-site visits. In lieu of an on-site presence of STEAM Education trainers, the program is required to provide photos and videos of their program implementation. Scheduled Skype meetings with the STEAM Education staff for support during first-year implementation may also be required.

This contract provides the option to add-on to a staff training package to become a STEAM Certified Program through a Program Portfolio Review, which proves excellence in implementing the STEAM Education framework, at a cost of $5,000 USD.

In order to exercise this option, the program must meet the following requirements:

- 90% of program educators are STEAM trained & have completed the course surveys.
- a curriculum coordinator must be in place
- a minimum of 4 STEAM lesson plans each year per grade are implemented

For those schools that have already completed our Program Certification, see [Program Certification Renewal](#) details below.
**Program Certification Renewal**

The STEAM Education staff will conduct a review of your school’s STEAM Program through a Program Portfolio Review to evaluate if the program is set-up to meet the STEAM Program Objectives. The Program has the option of requesting on-site PD visits from the STEAM staff to provide a professional development update with details of recent events in STEAM that year and time to work on curriculum for the upcoming year.

90% of school staff must be trained as a pre-qualifier to the Program Certification Renewal contract including at least one administrator, one guidance officer, all extension teachers and 90% of the professional staff. If necessary, additional staff training can be accomplished by having individuals receive the training through our online video training.

**Pricing:** $2,500 and up for an annual portfolio update review for the same program previously certified unless on-site days are requested.

**Stand Alone Curricula Lesson Plan Bank Membership**

The Curricula-Lesson Plan Bank Tier membership level 4 or 5 will give you access to the vetted STEAM lesson plan bank, project ideas and videos 19-27 with correlating transcripts and book chapters. **$150 for licensing after year one.**